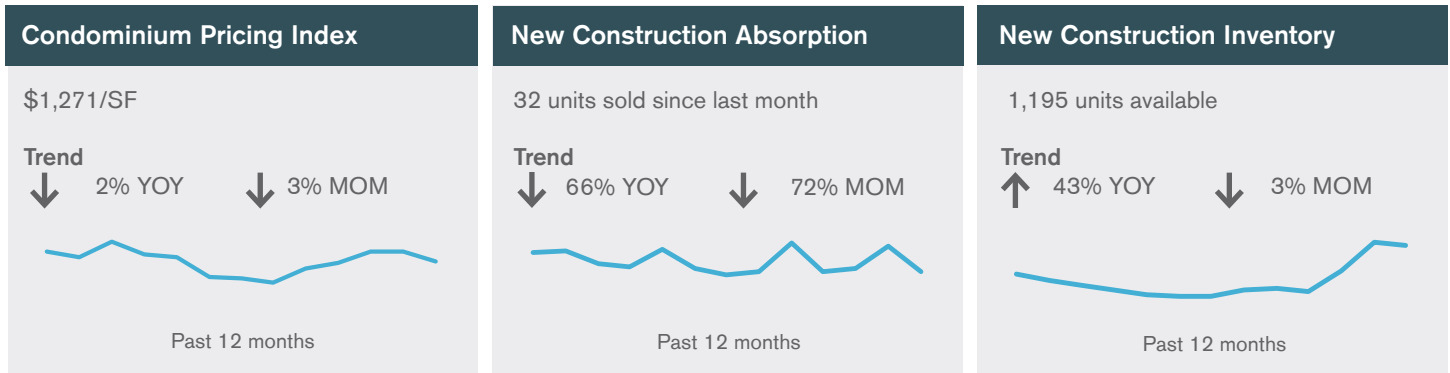


THE MARK COMPANY TREND SHEET

SAN FRANCISCO | JUNE 2016

New Construction



The Mark Company Condominium Pricing Index is the tool for tracking the value of a new construction condominium without the volatility of inventory changes. The Condominium Pricing Index uses a proprietary quantitative method to model the price per square foot of a new 10th floor, 1,000 SF condominium.








Actively Selling Developments (20+ Market Rate Units)					
Development	Marketing Commenced	Status	Current List Prices	Approx. \$/SF	
1001 Seventeenth 1001 17th Street 26 units	November 2015	25 sold 1 available	\$999,000 - \$1,275,000	\$1,130	
181 Fremont Residences 181 Fremont Street 67 units	May 2016	Status Unavailable	Unavailable	TBD	
388 Fulton 388 Fulton Street 61 units	March 2016	36 sold 25 available	mid \$500,000s - \$1 million+	\$1,400	
450 Hayes 450 Hayes Street 36 units	January 2016	33 sold 3 available	\$1,800,000 - \$1,995,000	TBD	
Fulton 555 555 Fulton Street 122 units	June 2015	59 sold 63 available	\$627,780 - \$2,261,926	\$1,300	
LuXe 1650 Broadway Avenue 34 units	October 2015	14 sold 20 available	\$1,195,000 - \$5,880,000	\$1,600	
Lumina 201 Folsom Street 656 units	October 2014	456 sold 200 available	\$1,060,000 - \$3,365,000	\$1,400	
6 Mint 6 Mint Plaza 22 units	July 2015	21 sold 1 available	\$2,599,000	\$1,385	
One Mission Bay 1 Channel Street 350 units	May 2016	90 sold 260 available	\$600,000s - \$3 million+	\$1,200	
One Franklin 1 Franklin Street 35 units	May 2016	8 sold 27 available	\$549,000 - \$1,075,000	\$1,335	
Park Lane 1100 Sacramento Street 33 units	October 2013	31 sold 2 available	\$2,195,000 - \$2,795,000	\$1,550	

Sold indicates the number of units in contract or closed. Approximate Price/SF is based on MLS or other reported list prices or closed prices, if applicable.

THE MARK COMPANY TREND SHEET

SAN FRANCISCO | JUNE 2016

Actively Selling Developments Continued (20+ Market Rate Units)

Development	Marketing Commenced	Status	Current List Prices	Approx. \$/SF
Rockwell 1688 Pine Street 260 units	April 2015	 238 sold 22 available	\$713,000 - \$3,105,000	\$1,300
Seventy2 Townsend 72 Townsend Street 67 units	January 2015	 47 sold 20 available	\$999,000 - \$3,549,022	\$1,330
Summit 800 800 Brotherhood Way 182 units	July 2014	 165 sold 17 available	\$1,198,000 - \$1,578,800	\$700
The District 2655 Bush Street 81 units	January 2016	 19 sold 62 available	\$829,000 - \$2,265,000	\$1,270
The Harrison 401 Harrison Street 298 units	April 2016	 Status Unavailable	Current release from the mid \$800,000s	TBD
The Pacific 2121 Webster Street 76 units	February 2016	 6 sold 70 available	\$3,495,000 - \$4,450,000	TBD
The San Francisco Shipyard (Blocks 53-54) Donahue and Innes Streets 143 units	April 2015	 105 sold 37 available	\$600,500 - \$1,281,800	\$750

Sold indicates the number of units in contract or closed. Approximate Price/SF is based on MLS or other reported list prices or closed prices, if applicable.

Resales

Condominium Sales	Active Condominium Listings	Pending Condominium Listings
<p>Price/SF \$1,012</p>  <p>Past 12 months</p> <p>Trend ↓ 3% YOY ↔ 0% MOM</p>	<p>Active Listings 408 units</p> <p>Active Contingent Listings 128 units</p> <p>Months of Inventory 1.8</p>  <p>1.8 months of inventory</p> <p>Low Supply Equilibrium Excess Supply</p>	<p>Pending Listings 162 units</p> <p>Pending Percentage 23%</p> <p><i>Pending Percentage = (Pending)/(Pending + Active + Active Contingent)</i></p>  <p>23%</p> <p>over 25% indicates a seller's market</p>
<p>Number of Sales 232</p>  <p>Past 12 months</p> <p>Trend ↓ 8% YOY ↑ 5% MOM</p>		

The Mark Company is the authority on urban residential marketing and sales. Our method aligns buyer insights with developer goals to deliver unbeatable results. For more information about our comprehensive scope of services, please visit www.themarkcompany.com.